

(Blue or green paper)
1 copy to
each S/Rep
listed & appropriate
Div. Mgrs. ✓

51852 5527

TO ALL REGION PERSONNEL:**RETAIL DISTRIBUTION DATE: 2/16/98**

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE**ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT/LT 100**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/15 CARTON DISPLAY KITS (#536813)	# OF CARTONS PER STYLE						VAP DIRECT ACCT		
								LT 100	LT MN	LT 100	FF 100	FF 100	ULT LT	100 VAP SIS#	NAME	
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	16	GRATIS CTNS	20	40	20	20	40	20	281200	HIBBERT & MCGEE INC
163801	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	8	LIVE CTNS	40	80	40	40	80	40		
163801	163828	769387	M & M BEVERAGE	DBA FIRED UP	SOUTH BARRE	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MCGEE INC
163802	163829	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	8	LIVE CTNS	20	40	20	20	40	20		
163803	163821	552856	ONE STOP PLAZA CONV	16 MAIN ST	WINCHENDON	MA	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
163804	163821	707369	T BIRD MINI MART	ROUTE 119	HINSDALE	NH	24	LIVE CTNS	20	40	20	20	40	20		
163804	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	8	GRATIS CTNS	30	60	30	30	60	30	23880	ASSOCIATED GROCERS
163804	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	8	LIVE CTNS	60	120	60	60	120	60		
163804	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	648240	TBI CORPORATION
163804	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	8	LIVE CTNS	20	40	20	20	40	20		
163804	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	GRATIS CTNS	20	40	20	20	40	20		
163804	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	8	LIVE CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
163804	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
163804	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	8	LIVE CTNS	20	40	20	20	40	20		
163804	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
163804	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	8	LIVE CTNS	20	40	20	20	40	20		
163804	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD NH		8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO
							8	LIVE CTNS	20	40	20	20	40	20		

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S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/15 CARTON DISPLAY KITS (#536813)	# OF CARTONS PER STYLE							VAP SIS#	NAME		
								D O R A L		LT	LT	LT	FF	FF	ULT			
								100	MN	100	100	LT	100	VAP	DIRECT ACCT			
163804	163822	103172	RT 13 STATELINE CONV	RT 13	BROOKLINE	NH	GRATIS CTNS	10	20	10	10	20	10	423295	AUBURN MERCH. DIST.			
163804	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	LIVE CTNS	20	40	20	20	40	20					
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE			
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	LIVE CTNS	20	40	20	20	40	20					
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP			
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	LIVE CTNS	20	40	20	20	40	20	462720	N H TOBACCO CORP			
163805	163820	064556	FOODS PLUS CONV	ROUTE 125	PLAISTOW	NH	GRATIS CTNS	20	40	20	20	40	20	648240	TBI CORPORATION			
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	LIVE CTNS	40	80	40	40	80	40					
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO			
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	LIVE CTNS	20	40	20	20	40	20					
163805	163820	689422	WORLD FAMOUS STATLN	24 BRIDGE ST	PELHAM	NH	GRATIS CTNS	20	40	20	20	40	20	423295	AUBURN MERCH. DIST.			
163805	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	LIVE CTNS	40	80	40	40	80	40					
163805	163820	643523	SALEM EXXON	RT 28	SALEM	NH	GRATIS CTNS	20	40	20	20	40	20	472920	ALBERT H NOTINI			
163807	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	LIVE CTNS	40	80	40	40	80	40	472920	ALBERT H NOTINI			
163807	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	GRATIS CTNS	10	20	10	10	20	10	472920	ALBERT H NOTINI			
							LIVE CTNS	20	40	20	20	40	20	503160	PINE STATE			
							GRATIS CTNS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC			
							LIVE CTNS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC			
							GRATIS CTNS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC			
							LIVE CTNS	40	80	40	40	80	40					

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S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	# CARTONS PER STYLE	D O R A L						VAP SIS#	NAME	
									LT	LT 100	LT MN	FF	FF 100	ULT	ULT LT		
163807	163826	573876	WILLOW FOOD & BEV	1826 CENTRAL ST	FRANKLIN	NH	8	GRATIS CTNS	10	20	10	10	20	10	100	503160	PINE STATE
163807	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	8	LIVE CTNS	20	40	20	20	40	20	100	503160	PINE STATE
163807	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	24	GRATIS CTNS	10	20	10	10	20	10	100	396640	MANCHESTER TOBACCO
								LIVE CTNS	20	40	20	20	40	20	100		

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								D O R A L								
								LT	LT	LT	FF	FF	ULT	100	MN	100
162301	162323	633761	MINOR'S DISCOUNT BEV	376 LAKE ST	ST ALBANS	VT	16	GRATIS CTNS	20	40	20	20	40	20	315288	DOWLING'S INC.
162301	162323	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT	8	LIVE CTNS	40	80	40	40	80	40	315288	DOWLING'S INC.
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	8	LIVE CTNS	20	40	20	20	40	20	356150	LAVIN CANDY COMPANY
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	8	LIVE CTNS	20	40	20	20	40	20	281200	HIBBERT & MC GEE INC
162301	162323	549130	COLONIAL DELI MART	191 SWANTON RD	ST ALBANS	VT	8	GRATIS CTNS	20	40	20	20	40	20	503160	PINE STATE
162302	162325	048345	PAULINS, INC	BANK STREET	N BENNINGTON	VT	8	LIVE CTNS	10	20	10	10	20	10	503160	PINE STATE
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
162302	162325	636765	PAULINS, INC	HISTORIC RT 7A	ARLINGTON	VT	8	LIVE CTNS	20	40	20	20	40	20	503160	PINE STATE
162302	0	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	INKLE DIST INC
162302	162320	177009	JACOB & TONEY'S IGA	157 MAIN ST	WARRENSBURG	NY	8	LIVE CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	8	GRATIS CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	16	LIVE CTNS	40	80	40	40	80	40	160600	DONAHUE TOBACCO CO
162302	162320	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	INKLE DIST INC
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY	8	LIVE CTNS	20	40	20	20	40	20	194040	INKLE DIST INC
								GRATIS CTNS	10	20	10	10	20	10	194040	INKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20		

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S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	# CARTONS PER STYLE							VAP DIRECT ACCT 100 VAPSIS# NAME	
								D O R A L								
								LT 100	LT MN	LT 100	FF 100	FF 100	ULT LT	ULT 100		
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC	
162302	162320	636227	APOLLO FUELS	RT 149	PAWLET	VT	8	LIVE CTNS	20	40	20	20	40	20		
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	16	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC	
162302	162320	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT	8	LIVE CTNS	20	40	20	20	40	20	204600 SAM FRANK INC	
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRIN NY		16	GRATIS CTNS	10	20	10	10	20	10	204600 SAM FRANK INC	
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	16	LIVE CTNS	20	40	20	20	40	20	160600 DONAHUE TOBACCO CO	
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT	8	GRATIS CTNS	20	40	20	20	40	20		
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	8	LIVE CTNS	10	20	10	10	20	10	204600 SAM FRANK INC	
162302	162325	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT	8	GRATIS CTNS	20	40	20	20	40	20		
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	8	LIVE CTNS	10	20	10	10	20	10	204600 SAM FRANK INC	
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	16	GRATIS CTNS	20	40	20	20	40	20	194040 FINKLE DIST INC	
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	8	LIVE CTNS	40	80	40	40	80	40		
162303	162324	130283	BEEBEE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040 FINKLE DIST INC	
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIAVILLE RD	SCHENECTADY	NY	8	LIVE CTNS	20	40	20	20	40	20		
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	GULI DERLAND	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM	
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	8	LIVE CTNS	20	40	20	20	40	20		
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600 DONAHUE TOBACCO CO	
								LIVE CTNS	20	40	20	20	40	20		

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S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	# CARTONS PER STYLE							
								D O R A L							
LT	LT	LT	FF	FF	ULT	100	MN	100	LT	100	VAP SIS#	NAME			
162304	162321	176520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162304	162322	777125	SMOKERS PARADISE III	671 NEW LOUDEN RD	LATHAM	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680 MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20	
162304	162326	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680 MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20	
162306	162320	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162306	162325	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040 FINKLE DIST INC
								LIVE CTNS	20	40	20	20	40	20	
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680 MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20	
162306	162325	784251	SMOKERS PARADISE VII	RT 7 / HOOSICK ST	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680 MOUNTAIN CANDY
								LIVE CTNS	20	40	20	20	40	20	
162306	162325	475428	TURNPIKE BEVERAGE	112 COLUMBIA TURNPK	RENSSELAER	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSkill	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162306	162325	637167	J&J RETAIL INC.	DBA \$1.00 DEALS	RENSSELAER	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKF	CASTLETON ON H	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800 STANDARD ROSENBAUM
								LIVE CTNS	20	40	20	20	40	20	
162306	162328	769337	PITSTOP DISCOUNT BEV	176 ROUTE 66	HUDSON	NY	8	GRATIS CTNS	20	40	20	20	40	20	611800 STANDARD ROSENBAUM
								LIVE CTNS	40	80	40	40	80	40	
162307	162327	178829	THRUWAY PHARMACY INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY	16	GRATIS CTNS	10	20	10	10	20	10	442680 MOUNTAIN CANDY & CIG
								LIVE CTNS	20	40	20	20	40	20	

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST**

REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

SR#TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	GRATIS	# CARTONS PER STYLE							VAP SIS#	VAP DIRECT ACCT	DIR ACCT	SUPPLIER #				
							D O R A L														
							LT	LT	LT	FF	FF	ULT									
163604	707369	T BIRD MINI MART	ROUTE 119	HINSDALE	NH		100	100	100	100	100	100		23880	ASSOCIATED GROCERS		90626				
						LIVE	60	120	60	60	120	60		1	2	1	1	2	1	Number of Gratis / Live Cases Each	
							24							1	15-CARTON KITS, ITEM #536813						
														1	P.O.S. KIT, ITEM #536822						

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SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	#1 CARTONS PER STYLE D O R A L							DIR ACCT SUPPLIER #		
						LT 100	LT MN	LT 100	FF 100	FF 100	ULT LT	VAP SIS#	DIRECT ACCT NAME		
163807	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	GRATIS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC	14290
						LIVE	20	40	20	20	40	20			
163807	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	GRATIS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC	
						LIVE	40	80	40	40	80	40			
112208	655030	KEVINS DISCOUNT CTR	ROUTE 16	WOSSIPEE	NH	GRATIS	20	40	20	20	40	20	91800	CAPITAL CANDY CO INC	37283
						LIVE	40	80	40	40	80	40			
112204	524829	VASHAWS VARIETY	302 MAIN ST	GORHAM	NH	GRATIS	10	20	10	10	20	10	91800	CAPITAL CANDY CO INC	
						LIVE	20	40	20	20	40	20			
							2	4	2	2	4	2	Number of Gratis / Live Cases Each		
							48	15-CARTON KITS, ITEM #536813						8016	
							4	P.O.S. KIT, ITEM #536822						0813	

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	# OF CARTONS PER STYLE										DIR ACCT SUPPLIER #					
						DORAL															
						LT 100	LT 100	LT 100	FF MN	FF 100	ULT LT	ULT 100	VAP SIS#	DIRECT ACCT	DIR ACCT SUPPLIER #						
162302	177009	JACOB & TONEY'S IGA	157 MAIN ST	WARRENSBURG	NY ✓	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO							
						LIVE	20	40	20	20	40	20									
162302	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY ✓	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO							
						LIVE	20	40	20	20	40	20									
162302	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY ✓	GRATIS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO							
						LIVE	40	80	40	40	80	40									
162302	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRINGS	NY ✓	GRATIS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO							
						LIVE	40	80	40	40	80	40									
162302	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY ✓	GRATIS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO							
						LIVE	40	80	40	40	80	40									
162304	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY ✓	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO							
						LIVE	20	40	20	20	40	20									
112206	408128	CENTER ST TEXACO	ROUTE 101	RAYMOND	NH	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO							
						LIVE	20	40	20	20	40	20									
112208	225118	WAGON WHEEL CONV	ROUTE 11	FARMINGTON	NH	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO							
						LIVE	20	40	20	20	40	20									
112204	579113	DISC BEV & CIGARETTE	ROUTE 302	N CONWAY	NH	GRATIS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO							
						LIVE	20	40	20	20	40	20									
							4	8	4	4	8	4	Number of Gratis / Live Cases Each								
							96	15-CARTON KITS, ITEM #536813													
							9	P.O.S. KIT, ITEM #536822													

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100/FF/ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	# OF CARTONS PER STYLE D O R A L	# OF CARTONS PER STYLE						DIR ACCT SUPPLIER #	
							LT 100	LT 100	LT 100	FF 100	FF 100	ULT 100	VAP SIS#	DIRECT ACCT NAME
162302	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		
162302	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FALLS	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		
162302	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		
162303	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		
162303	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		
162303	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY ✓	GRATIS	20	40	20	20	40	20	194040	FINKLE DIST INC
						LIVE	40	80	40	40	80	40		
162303	767356	FIVE CORNER ATLANTIC	378 MARIAVILLE RD	SCHENECTADY	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		
162306	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY ✓	GRATIS	10	20	10	10	20	10	194040	FINKLE DIST INC
						LIVE	20	40	20	20	40	20		914234
							3	6	3	3	6	3	Number of Gratis / Live Cases Each	

72 15-CARTON KITS, ITEM #536813

8 P.O.S. KIT, ITEM #536822

8016-0795

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR#	TER#	SIS#	FULL NAME	ADDRESS	CITY	STATE	# CARTONS PER STYLE								DIR ACCT SUPPLIER #			
							DORAL											
							LT 100	LT 100	LT 100	FF MN	FF 100	ULT LT	100	VAP SIS#	DIRECT ACCT NAME			
162302	114561	NEXT DOOR	RT 7	POWNAL	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
162302	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
162302	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
162302	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
162302	636227	APOLLO FUELS	RT 149	PAWLET	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
162302	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT ✓	GRATIS	20	40	20	20	40	20	20	204600	SAM FRANK INC			
				LIVE			40	80	40	40	80	40						
162302	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
162302	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT ✓	GRATIS	10	20	10	10	20	10	10	204600	SAM FRANK INC			
				LIVE			20	40	20	20	40	20						
							3	6	3	3	6	3		Number of Gratis / Live Cases Each				
							72	15-CARTON KITS, ITEM #536813								80/6- 08/17		
							8	P.O.S. KIT, ITEM #536822										

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/ LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	# OF CARTONS PER STYLE							DIR ACCT SUPPLIER #			
						LT 100	LT MN	LT 100	FF 100	FF 100	ULT LT	VAP SIS#	DIRECT ACCT NAME			
162301	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MC GEE INC		
						LIVE	20	40	20	20	40	20				
163801	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	GRATIS	20	40	20	20	40	20	281200	HIBBERT & MC GEE INC		
						LIVE	40	80	40	40	80	40		132		
163802	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MC GEE INC		
						LIVE	20	40	20	20	40	20		2710		
163801	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MC GEE INC		
						LIVE	20	40	20	20	40	20				
163801	769387	M & M BEVERAGE	DBA FIRED UP	SOUTH BARRE	VT	GRATIS	10	20	10	10	20	10	281200	HIBBERT & MC GEE INC		
						LIVE	20	40	20	20	40	20				
							2	4	2	2	4	2	Number of Gratis / Live Cases Each			
							48	15-CARTON KITS, ITEM #536813								
							5	P.O.S. KIT, ITEM #536822								
													8016	0816		

51852 5540

ROU 1610

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		# CARTONS PER STYLE D O R A L							VAP DIRECT ACCT	DIR ACCT SUPPLIER #	
							LT 100	LT 100	LT 100	FF MN	FF 100	ULT LT	100	VAP SIS#	NAME	
162301	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	GRATIS	20	40	20	20	40	20	315288	DOWLING'S INC.	✓	2684
						LIVE	40	80	40	40	80	40				
162301	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT	GRATIS	10	20	10	10	20	10	315288	DOWLING'S INC.	✓	
						LIVE	20	40	20	20	40	20				
1 2 1 1 2 1 Number of Gratis / Live Cases Each																
24 15-CARTON KITS, ITEM #536813																
2 P.O.S. KIT, ITEM #536822																

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	# CARTONS PER STYLE							DIR ACCT SUPPLIER #			
						D O R A L										
						LT 100	LT 100	LT 100	FF MN	FF 100	ULT LT	VAP 100	DIRECT VAP SIS#	ACCT NAME		
162301	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	GRATIS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY		
						LIVE	20	40	20	20	40	20				
162301	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	GRATIS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY		
						LIVE	20	40	20	20	40	20				
162301	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	GRATIS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY		
						LIVE	20	40	20	20	40	20				
							1	2	1	1	2	1	Number of Gratis / Live Cases Each			
							24	15-CARTON KITS, ITEM #536813								
							3	P.O.S. KIT, ITEM #536822								

8016-0787

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		# OF CARTONS PER STYLE						VAP SIS#	VAP DIRECT ACCT	DIR ACCT	SUPPLIER #	
							D O R A L										
LT	LT	LT	FF	FF	ULT	100	MN	100	LT	100	VAP SIS#	NAME	DIR ACCT	SUPPLIER #			
163807	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	✓	GRATIS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO	429155	
							LIVE	60	120	60	60	120	60				
112204	579113	DISC BEV & CIGARETTE	ROUTE 302	N CONWAY	NH		GRATIS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO		
							LIVE	60	120	60	60	120	60				
112208	225118	WAGON WHEEL CONV	ROUTE 11	FARMINGTON	NH		GRATIS	20	40	20	20	40	20	396640	MANCHESTER TOBACCO	918441	
							LIVE	40	80	40	40	80	40				
112206	408128	CENTER ST TEXACO	ROUTE 101	RAYMOND	NH		GRATIS	10	20	10	10	20	10	396640	MANCHESTER TOBACCO	524488	
							LIVE	20	40	20	20	40	20				
								3	6	3	3	6	3	Number of Gratis / Live Cases Each			
							72	15-CARTON KITS, ITEM #536813						80/6 089			
							4	P.O.S. KIT, ITEM #536822									

51852 5543

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT/LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100**

SR#	TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	# CARTONS PER STYLE D O R A L										DIR ACCT SUPPLIER #
							LT 100	LT 100	LT 100	FF MN	FF 100	ULT LT	100	VAP SIS#	DIRECT ACCT		
162303		765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY ✓	GRATIS	10	20	10	10	20	10	442680	MOUNTAIN CANDY		
							LIVE	20	40	20	20	40	20				
162304		777125	SMOKERS PARADISE III	671 NEW LOUDEN RD	LATHAM	NY ✓	GRATIS	10	20	10	10	20	10	442680	MOUNTAIN CANDY	0	
							LIVE	20	40	20	20	40	20				
162305		757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY ✓	GRATIS	10	20	10	10	20	10	442680	MOUNTAIN CANDY	985499	
							LIVE	20	40	20	20	40	20				
162306		777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY ✓	GRATIS	10	20	10	10	20	10	442680	MOUNTAIN CANDY	0	
							LIVE	20	40	20	20	40	20				
162306		784251	SMOKERS PARADISE VII	RT 7 / HOOSICK ST	TROY	NY ✓	GRATIS	10	20	10	10	20	10	442680	MOUNTAIN CANDY	0	
							LIVE	20	40	20	20	40	20				
162307		178829	THRUWAY PHARMACY INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY ✓	GRATIS	10	20	10	10	20	10	442680	MOUNTAIN CANDY & CIG		
							LIVE	20	40	20	20	40	20				
								2	4	2	2	4	2	Number of Gratis / Live Cases Each			
								48	15-CARTON KITS, ITEM #536813								8016-0779
								6	P.O.S. KIT, ITEM #536822								

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		# OF CARTONS PER STYLE		DIR ACCT SUPPLIER #															
							LT 100	LT 100	LT 100	FF 100	FF 100	ULT LT	VAP SIS#	DIRECT ACCT	VAP SIS#	NAME	VAP SIS#							
163804	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH ✓	GRATIS	10	20	10	10	20	10	462720	N H TOBACCO CORP	904524									
						LIVE	20	40	20	20	40	20												
163804	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH ✓	GRATIS	10	20	10	10	20	10	462720	N H TOBACCO CORP	919159									
						LIVE	20	40	20	20	40	20												
163805	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH ✓	GRATIS	10	20	10	10	20	10	462720	N H TOBACCO CORP	921007									
						LIVE	20	40	20	20	40	20												
163805	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH ✓	GRATIS	20	40	20	20	40	20	462720	N H TOBACCO CORP										
						LIVE	40	80	40	40	80	40												
163804	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH ✓	GRATIS	10	20	10	10	20	10	462720	N H TOBACCO CORP	909598									
						LIVE	20	40	20	20	40	20												
							2	4	2	2	4	2	Number of Gratis / Live Cases Each											
							48	15-CARTON KITS, ITEM #536813																
							5	P.O.S. KIT, ITEM #536822																
													8016-						0818					

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		# OF CARTONS PER STYLE							VAP DIRECT ACCT	DIR ACCT SUPPLIER #
							LT 100	LT 100	LT 100	FF 100	FF 100	ULT LT 100	VAP SIS#	NAME	
162303	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDERLAND	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	72926
						LIVE	20	40	20	20	40	20			
162304	175520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	
						LIVE	20	40	20	20	40	20			
162304	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	
						LIVE	20	40	20	20	40	20			
162304	586446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	
						LIVE	20	40	20	20	40	20			
162304	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	0
						LIVE	20	40	20	20	40	20			
162306	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	8375
						LIVE	20	40	20	20	40	20			
162306	475428	TURNPike BEVERAGE	112 COLUMBIA TURNPK	RENSSELAER	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	15420
						LIVE	20	40	20	20	40	20			
162306	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON H NY	✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	
						LIVE	20	40	20	20	40	20			
162306	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON H NY	✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	0
						LIVE	20	40	20	20	40	20			
162306	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSkill	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM	15966

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	# CARTONS PER STYLE		VAP DIRECT ACCT						DIR ACCT SUPPLIER #		
						LT	LT	LT	FF	FF	ULT	100	MN	100	VAP SIS#	NAME
						LIVE	20	40	20	20	40	20				
162306	637167	J&J RETAIL INC.	DBA \$1.00 DEALS	RENSSELAER	NY ✓	GRATIS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM		
						LIVE	20	40	20	20	40	20				
162306	769337	PITSTOP DISCOUNT BEV	176 ROUTE 66	HUDSON	NY ✓	GRATIS	20	20	10	10	20	40	611800	STANDARD ROSENBAUM	51235	
						LIVE	20	40	20	20	40	20				
							4	8	4	4	8	4	Number of Gratis / Live Cases Each			
							96	15-CARTON KITS, ITEM #536813								8016-
							12	P.O.S. KIT, ITEM #536822								0803

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS**CUSTOMER LIST****REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP****ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.****BRAND LOAD PER DISPLAY:****ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100****THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100**

SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE		# OF CARTONS PER STYLE							VAP SIS#	VAP DIRECT ACCT	DIR ACCT	SUPPLIER #	
							D O R A L											
163804	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH ✓	GRATIS	10	20	10	10	20	10	648240	TBI CORPORATION	905190			
						LIVE	20	40	20	20	40	20						
163805	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH ✓	GRATIS	20	40	20	20	40	20	648240	TBI CORPORATION				
						LIVE	40	80	40	40	80	40						
112206	102966	GATEWAY CTRY STORE	25 LAFAYETTE RD	SEABROOK	NH	GRATIS	20	40	20	20	40	20	648240	TBI CORPORATION	90805			
						LIVE	40	80	40	40	80	40						
112805	102745	COLONY FARMS	1127 MAIN ST	WORCESTER	MA	GRATIS	10	20	10	10	20	10	648240	TBI CORPORATION	901256			
						LIVE	20	40	20	20	40	20						
							2	4	2	2	4	2	Number of Gratis / Live Cases Each					
							48	15-CARTON KITS, ITEM #536813							8016	0823		
							4	P.O.S. KIT, ITEM #536822										

PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS

CUSTOMER LIST

REFER TO 'WHOLESALER PACKING INSTRUCTIONS' FOR DISPLAY SET-UP

ONE 15-CARTON KIT (ITEM #536813) = TWENTY 15-PACK CARTONS PER SKU.

BRAND LOAD PER DISPLAY:

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100

THREE EACH (15-PK CARTONS) DORAL LT 100/ FF 100

ONE EACH (15-PACK CARTONS): DORAL LT/LT MEN 100 / FF / ULT LT 100 THREE EACH (15-PK CARTONS) DORAL LT 100/FF 100						# CARTONS PER STYLE D O R A L						
SR TER	SIS#	FULL NAME	ADDRESS	CITY	STATE	LT 100	LT MN	LT 100	FF 100	FF LT	ULT	
						100		100	100	VAPSIS#	VAP DIRECT ACCT	
										NAME	DIR ACCT	
											SUPPLIER	
						TOTAL GRATIS CASES	30	60	30	30	60	30
						TOTAL LIVE CASES	30	60	30	30	60	30
						TOTAL 15-CTN KITS	720					
						TOTAL POS KITS	71					

SREPS

TO ALL REGION PERSONNEL:

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

RETAIL DISTRIBUTION DATE: 2/16/98**FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100**# OF CARTONS PER STYLE
D O R A L

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# OF CARTON DISPLAY KITS (#536813)	# OF CARTONS PER STYLE						VAP SIS#	NAME	
								LT	LT	LT	FF	FF	ULT	100	MN	100
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	16	GRATIS CTNS	20	40	20	20	40	20	315288	DOWLING'S INC.
162301	162323	743959	ALBURG GO GO MART	RR2 ALBURG	ALBURG	VT		LIVE CTNS	40	80	40	40	80	40		
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	315288	DOWLING'S INC.
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY		LIVE CTNS	20	40	20	20	40	20		
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
162301	162323	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT		LIVE CTNS	20	40	20	20	40	20		
162301	163829	549130	COLONIAL DELI MART	191 SWANTON RD	ST ALBANS	VT	8	GRATIS CTNS	10	20	10	10	20	10	356150	LAVIN CANDY COMPANY
162301	162323	048345	PAULINS, INC	BANK STREET	N BENNINGTON	VT		LIVE CTNS	20	40	20	20	40	20		
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
162302	162325	636765	PAULINS, INC	HISTORIC RT 7A	ARLINGTON	VT		LIVE CTNS	20	40	20	20	40	20		
162302	0	722178	THE STORE	139 MAIN ST	WARRENSBURG	NY	8	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
162302	162320	177009	JACOB & TONEY'S IGA	157 MAIN ST	WARRENSBURG	NY		LIVE CTNS	20	40	20	20	40	20		
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	8	GRATIS CTNS	10	20	10	10	20	10	194040	FINNIE DIST INC
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY		LIVE CTNS	20	40	20	20	40	20		
162302	162320	320476	D & G HARDWARE	K1 9 MAIN ST 16	WARRENSBURG	NY	16	GRATIS CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY		LIVE CTNS	40	80	40	40	80	40		
							8	GRATIS CTNS	10	20	10	10	20	10	194040	FINNIE DIST INC
							8	LIVE CTNS	20	40	20	20	40	20		

*Includes 11XX Direct Accts**(Blue or green)*

TO ALL REGION PERSONNEL:

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

RETAIL DISTRIBUTION DATE: 2/16/98**FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/ 15 CARTON DISPLAY KITS (#536813)	# CARTONS PER STYLE								VAP SIS#	VAP DIRECT ACCT NAME		
								D O R A L											
								LT 100	LT 100	LT MN 100	FF 100	FF 100	ULT LT 100	ULT LT 100	VAP				
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600	SAM FRANK INC			
162302	162320	636227	APOLLO FUELS	RT 149	PAWLET	VT	8	LIVE CTNS	20	40	20	20	40	20					
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600	SAM FRANK INC			
162302	162320	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT	16	LIVE CTNS	20	40	20	20	40	20					
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRIN NY		8	GRATIS CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO			
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	16	LIVE CTNS	20	40	20	20	40	20	160600	DONAHUE TOBACCO CO			
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600	SAM FRANK INC			
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	8	LIVE CTNS	20	40	20	20	40	20					
162302	162325	623997	SARGENT'S SHORT STOP	1300 MAIN ST	BENNINGTON	VT	8	GRATIS CTNS	10	20	10	10	20	10	204600	SAM FRANK INC			
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	8	LIVE CTNS	20	40	20	20	40	20					
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	16	GRATIS CTNS	20	40	20	20	40	20	194040	FINKLE DIST INC			
162303	162322	765418	SMOKERS PARADISE	114 SARATOGA RD	SCOTIA	NY	8	LIVE CTNS	40	80	40	40	80	40					
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY			
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIAVILLE RD	SCHENECTADY	NY	8	LIVE CTNS	20	40	20	20	40	20					
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	CUILDERLAND	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM			
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	8	LIVE CTNS	20	40	20	20	40	20					
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY	8	GRATIS CTNS	10	20	10	10	20	10	160600	DONAHUE TOBACCO CO			
8								LIVE CTNS	20	40	20	20	40	20					

SREPS

TO ALL REGION PERSONNEL:

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

RETAIL DISTRIBUTION DATE: 2/16/98**FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/15 CARTON DISPLAY KITS (#536813)	#/CARTONS PER STYLE D O R A L							VAP SIS#	NAME
								LT 100	LT 100	LT MN	FF 100	FF 100	ULT LT	ULT 100		
162304	162321	175520	VITA MART	MILTON AVENUE	BALLSTON SPA	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	8	LIVE CTNS	20	40	20	20	40	20		
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
162304	162322	777125	SMOKERS PARADISE III	671 NEW LOUDEN RD	LATHAM	NY	8	LIVE CTNS	20	40	20	20	40	20		
162304	162326	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	8	LIVE CTNS	20	40	20	20	40	20		
162306	162320	130132	SHOPP ON THE GREEN	HEALY BLVD	HUDSON	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
162306	162325	767584	A MART MERCHANDISE	746 PAWLING AVE	TROY	NY	8	LIVE CTNS	20	40	20	20	40	20		
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	8	GRATIS CTNS	10	20	10	10	20	10	442680	MOUNTAIN CANDY
162306	162325	784251	SMOKERS PARADISE VII	RT 7 / HOOSICK ST	TROY	NY	8	LIVE CTNS	20	40	20	20	40	20	442680	MOUNTAIN CANDY
162306	162325	475428	TURNPIKE BEVERAGE	112 COLUMBIA TURNPK	RENSSELAER	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSkill	NY	8	LIVE CTNS	20	40	20	20	40	20	611800	STANDARD ROSENBAUM
162306	162325	637167	J&J RETAIL INC.	DBA \$1.00 DEALS	RENSSELAER	NY	8	GRATIS CTNS	10	20	10	10	20	10	611800	STANDARD ROSENBAUM
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON H	NY	8	LIVE CTNS	20	40	20	20	40	20	611800	STANDARD ROSENBAUM
162306	162328	769337	PITSTOP DISCOUNT BEV	176 ROUTE 66	HUDSON	NY	16	GRATIS CTNS	20	40	20	20	40	20	611800	STANDARD ROSENBAUM
162307	162327	178829	THRUWAY PHARMACY INC	TRUWAY SHP/CTR PLAZA	WALDEN	NY	8	LIVE CTNS	40	80	40	40	80	40	442680	MOUNTAIN CANDY & CIG
								GRATIS CTNS	10	20	10	10	20	10		
								LIVE CTNS	20	40	20	20	40	20		

TO ALL REGION PERSONNEL:

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

RETAIL DISTRIBUTION DATE: 2/16/98

FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE

ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL

BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	#/ 15 CARTON DISPLAY KITS (#536813)	# OF CARTONS PER STYLE								VAP SIS#	NAME		
								D O R A L		LT		LT		FF		FF			
								100	MN	100	LT	100	LT	100	LT	100	VAP		
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	16	GRATIS CTNS	20	40	20	20	40	20	281200	HIBBERT & MC GEE INC			
163801	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	8	LIVE CTNS	40	80	40	40	80	40				HIBBERT & MC GEE INC	
163801	163828	769387	M & M BEVERAGE	DBA FIRED UP	SOUTH BARRE	VT	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MC GEE INC			
163801	163828	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	8	LIVE CTNS	20	40	20	20	40	20				HIBBERT & MC GEE INC	
163802	163829	552856	ONE STOP PLAZA CONV	16 MAIN ST	WINCHENDON	MA	8	GRATIS CTNS	10	20	10	10	20	10	281200	HIBBERT & MC GEE INC			
163803	163821	559739	T BIRD MINI MART	ROUTE 119	HINSDALE	NH	8	LIVE CTNS	20	40	20	20	40	20				GEO. MELHADO & CO	
163804	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	24	GRATIS CTNS	30	60	30	30	60	30	23880	ASSOCIATED GROCERS			
163804	163821	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	8	LIVE CTNS	60	120	60	60	120	60					
163804	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	648240	TBI CORPORATION			
163804	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	8	LIVE CTNS	20	40	20	20	40	20				N H TOBACCO CORP	
163804	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	8	GRATIS CTNS	10	20	10	10	20	10	462720	N H TOBACCO CORP			
163804	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	8	LIVE CTNS	20	40	20	20	40	20				N H TOBACCO CORP	
163804	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO			
163804	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	8	LIVE CTNS	20	40	20	20	40	20				GEO. MELHADO & CO	
163804	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO			
163804	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	8	LIVE CTNS	20	40	20	20	40	20				GEO. MELHADO & CO	
163804	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD NH		8	GRATIS CTNS	10	20	10	10	20	10	409680	GEO. MELHADO & CO			
								LIVE CTNS	20	40	20	20	40	20					

TO ALL REGION PERSONNEL:

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

RETAIL DISTRIBUTION DATE: 2/16/98**FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100**

CARTONS PER STYLE

D O R A L

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE	# 15 CARTON DISPLAY KITS (#536813)	# CARTONS PER STYLE								VAP SIS#	NAME	VAP DIRECT ACCT
								LT	LT	LT	FF	FF	ULT	100	MN	100	LT	
163804	163822	103172	RT 13 STATELINE CONV	RT 13	BROOKLINE	NH	8	GRATIS CTNS	10	20	10	10	20	10	10	10	423295	AUBURN MERCH. DIST.
163804	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	8	LIVE CTNS	20	40	20	20	40	20				
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	10	10	503160	PINE STATE
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	8	LIVE CTNS	20	40	20	20	40	20				
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	8	GRATIS CTNS	10	20	10	10	20	10	10	10	462720	N H TOBACCO CORP
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	16	LIVE CTNS	20	40	20	20	40	20				
163805	163820	064556	FOODS PLUS CONV	ROUTE 125	PLAISTOW	NH	8	GRATIS CTNS	10	20	10	10	20	10	10	10	409680	GEO. MELHADO & CO
163805	163820	103056	TEXACO PAYSAVER	531 S BROADWAY	SALEM	NH	16	LIVE CTNS	20	40	20	20	40	20				
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	8	GRATIS CTNS	20	40	20	20	40	20				
163805	163820	104514	SHYERS LOBSTER POUND	RT 28	SALEM	NH	8	LIVE CTNS	40	80	40	40	80	40				
163805	163820	689422	WORLD FAMOUS STATLN	24 BRIDGE ST	PELHAM	NH	8	GRATIS CTNS	10	20	10	10	20	10	10	10	472920	ALBERT H NOTINI
163805	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	8	LIVE CTNS	20	40	20	20	40	20				
163805	163820	643523	SALEM EXXON	RT 28	SALEM	NH	16	GRATIS CTNS	10	20	10	10	20	10	10	10	472920	ALBERT H NOTINI
163807	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH	8	LIVE CTNS	40	80	40	40	80	40				
163807	163826	743970	CASE N KEG	5 MILL ST	MEREDITH	NH	16	GRATIS CTNS	10	20	10	10	20	10	10	10	91800	CAPITAL CANDY CO INC
								LIVE CTNS	20	40	20	20	40	20				
								GRATIS CTNS	20	40	20	20	40	20				
								LIVE CTNS	40	80	40	40	80	40				
								GRATIS CTNS	10	20	10	10	20	10				
								LIVE CTNS	20	40	20	20	40	20				
								GRATIS CTNS	10	20	10	10	20	10				
								LIVE CTNS	20	40	20	20	40	20				
								GRATIS CTNS	10	20	10	10	20	10				
								LIVE CTNS	20	40	20	20	40	20				
								GRATIS CTNS	20	40	20	20	40	20				
								LIVE CTNS	40	80	40	40	80	40				

TO ALL REGION PERSONNEL:

DIRECT ACCOUNTS WILL SHIP P.O.S. KITS AND DISPLAYS DIRECTLY TO STORES LISTED.

RETAIL DISTRIBUTION DATE: 2/16/98**FEBRUARY PROMOTION #800021: DORAL BUY 1 CARTON GET 5 PACKS FREE****ENSURE DISPLAYS ARE PROPERLY SET UP AT STORE LEVEL****BRAND STYLES: DORAL LT/LT 100/LT MEN 100/FF/FF 100/ULT LT 100**

S/REP	R/REP	SIS#	FULL NAME	ADDRESS	CITY	STATE (#536813)	#/ 15 CARTON DISPLAY KITS	#/ CARTONS PER STYLE							VAP SIS#	NAME
								LT 100	LT 100	LT 100	FF 100	FF 100	ULT 100	ULT 100	VAP DIRECT ACCT	
163807	163826	573876	WILLOW FOOD & BEV	826 CENTRAL ST	FRANKLIN	NH	8	GRATIS CTNS	10	20	10	10	20	10	603160	PINE STATE
163807	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	8	LIVE CTNS	20	40	20	20	40	20		
163807	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	24	GRATIS CTNS	10	20	10	10	20	10	503160	PINE STATE
								LIVE CTNS	20	40	20	20	40	20		
								GRATIS CTNS	30	60	30	30	60	30	396640	MANCHESTER TOBACCO
								LIVE CTNS	60	120	60	60	120	60		